



# ANNUAL REPORT 2018

# LETTER FROM THE CHAIR

Dear Ambassadors of Hope,

Education for Hope has made tremendous achievements while remaining a volunteer run organization. There were many challenges in 2018, but we successfully achieved most of our goals. Many thanks to our donors, volunteers and everyone who contributed to our success last year.

By the end of 2018 EFH:

- ✦ Completed the Three Community's Primary School, equipped with a library, six classrooms, an office and a storage
- ✦ Opened the school to students on Monday, October 1st, 2018
- ✦ Enrolled 132 children from class 1 to Junior Secondary School (JSS1)
- ✦ Hired three teachers, relocated them to the community, and provided them with living accommodation
- ✦ Provided five teachers with teaching resources
- ✦ Provided school supplies and educational resources to over 250 children of RoTumba Primary school and the Three Community's Primary and Secondary School
- ✦ Stocked the shelves of the library with over 2,000 books
- ✦ Initiated the water well and toilet infrastructure projects

While the Sierra Leone Peoples Party (SLPP) administration has pledged free education for all primary and secondary school pupils to improve access to quality education, the implementation process appears to be slow and many schools in the rural areas have not been absorbed into the program. We continue to engage the Ministry of Education to absorb the Three Community Primary and Secondary School into the Government system for sustainability. As part of the government school system, the Three Community's Primary School will be positioned to access additional support and resources for teachers' salaries and student school supplies. Additionally, the school will be eligible for the feeding program. EFH hopes to strengthen the relationship with the government to leverage their support to meet our goals.

The literacy rates in the rural areas remain very low, the community leaders are well-aware of the need for education and continue to seek us out. We partner with them by providing expertise and materials, while they supply the land and unskilled labor. This co-investment approach gives the community a direct stake in its new schools, thus creating a source of pride. This approach spurs the community to play an active role in supporting the children to attend school and engage with the teachers

These underprivileged children of Sierra Leone desperately need your help. Together we can create a brighter future for them with the possibility of access to greater opportunities.

Your continued support and donation are critical and will allow Education for Hope to fulfill its mission.



Bariatu Smith

Vice Chair, Board of Directors

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# 1 | MISSION AND VISION STATEMENT

## MISSION STATEMENT

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The Mission of Education for Hope is to improve the quality of life and end generational cycles of poverty by empowering the children of Sierra Leone with the tools and resources to be able to read and write, and thus have the ability to chart their own destiny.

## VISION STATEMENT

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Through sustainable partnerships we will work with local communities in Sierra Leone under a co-investment approach to catalyze a strong primary educational beginning including building and renovating schools, providing school supplies, and providing books for libraries. Within two decades we will build or renovate 500 schools equipped with libraries, provide 10,000 backpacks with school supplies to primary school children, and provide libraries with 1,000,000 books.



Children of Ro Tumba Primary School

# 2 | CORE VALUES

*Partnership – Committed to collaborating with governmental and non-governmental institutions, individuals, and organizations that share our values.*

*Accountability – All receipts and expenditures will be accounted for.*

*Integrity – All ambassadors of the organization are required to follow the by-laws at all times and are held to the highest ethical standards in executing their duties.*

*Transparency – All donations and money raised will be used for their intended purposes and not for personal gain.*

## 3 | PROGRAMS

We currently have two programs: Building and Renovating Schools and Educational Resources.

### BUILDING AND RENOVATING SCHOOLS

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One of the most significant barriers to education for school-age children in low-income countries is lack of access to school buildings, particularly in the most socially and economically disadvantaged communities. Where school buildings exist in rural and remote communities, they are usually very far from the homes; have significant infrastructural limitations, such as overall poor condition, walls of mud bricks, and thatched roofs; and lack of basic amenities such as latrines, tables and chairs, and chalkboards.

The overall objective of this program is to expand access to and improve the infrastructure of school buildings in those communities most in need in Sierra Leone, through renovation and construction of school buildings.

Sierra Leone is a country at a crossroads, and Education for Hope is working in cooperation with governmental and non-governmental entities to continuously form new partnerships with interested communities to provide the material necessary to increase access to and improve the infrastructure of school buildings.



Painting of Rogbomtama Primary and Secondary School

## EDUCATIONAL RESOURCES

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This program has two ongoing focuses:

### 1. Increasing school supplies in primary and secondary schools

By supplying school materials to primary school children, we aim to reduce the barriers that adversely impact primary school enrollment and to increase the retention rate of school age students in Sierra Leone.

In Sierra Leone, Education for Hope provides the most financially disadvantaged students with supplies, such as backpacks, pens, pencils, erasers, crayons, uniforms, and notepads.

This initiative reduces the financial burden on poor families who send their children to school.

### 2. Increasing access to learning materials in Sierra Leone's public libraries.

The overall aim is to improve access to teaching and learning materials by supplying learning materials to Sierra Leone's public libraries, to enable the libraries to be used as access points and community-based centers.

In Sierra Leone, Education for Hope partners with the Sierra Leone Library Board, teachers, academic institutions, and community members to conduct needs assessments and to determine the best way to support communities that promote literacy and lifelong learning.



Handling of school supplies to the children of RoTumba Primary School

## 4 | 2018 ACHIEVEMENTS AND HIGHLIGHTS

Sierra Leone is recovering from two major disasters; the West African Ebola virus epidemic and a mudslide which occurred in the outskirts of the capital city Freetown. These disasters left scores dead and crippled the economic growth. With human capital depleted and education infrastructure destroyed, there was only a flicker of hope for children in the capital city let alone remote villages like RoTumba and Rogbomtama. Education for Hope (EFH) made educating the kids in the provinces their priority and great effort has been expended to achieve this goal. EFH continues to build on its success, and as a result, the following objectives have been achieved:

- ✦ Completion of the Three Communities Primary School, equipped with a library, six classrooms, an office, and a storage area
- ✦ Opened the school to students on Monday, October 1st, 2018
- ✦ Enrolled 132 children from class 1 to Junior Secondary School (JSS1)
- ✦ Hired three teachers, relocated them to the community, and provided them with living accommodations
- ✦ Provided five teachers with teaching resources
- ✦ Provided school supplies and educational resources to over 250 children of RoTumba Primary School and the Three Communities Primary and Secondary School
- ✦ Stocked the shelves of the library with over 2,000 books
- ✦ Initiated the water well and toilet infrastructure projects

## 5 | 2019 GOALS AND OBJECTIVES

- ✦ Complete the water well project
- ✦ Complete the infrastructure for an eight-stall toilet
- ✦ Structure the school's operation by hiring qualified personnel
- ✦ Enroll the school with the Ministry of Education Technology and Sciences
- ✦ Streamline our programs to effectively provide deliverables with lasting impact
- ✦ Forge partnerships with organizations that share our vision and core values
- ✦ Develop and implement a strategic fundraising plan
- ✦ Develop a proposal assessment tool to effectively evaluate the viability of projects
- ✦ Create an effective volunteer program

## 6 | FINANCIAL OVERVIEW

**TABLE 1 STATEMENT OF POSITION AS OF DECEMBER 31, 2018**

<b>ASSETS</b>	<b>DEC 31, 2018</b>	<b>DEC 31, 2017</b>
Current Assets		
Bank Accounts		
Business Checking Account	\$15,226.75	\$13,897.42
Accounts Receivable (A/R)	–	\$329.98
<b>Total Current Assets</b>	<b>\$15,226.75</b>	<b>\$14,227.40</b>
<b>Total Assets</b>	<b>\$15,226.75</b>	<b>\$14,227.40</b>
<b>LIABILITIES &amp; EQUITY</b>	<b>DEC 31, 2018</b>	<b>DEC 31, 2017</b>
Liabilities		
Current Liabilities		
Accrued Expenses	\$500.00	\$702.82
<b>Total Current Liabilities</b>	<b>\$500.00</b>	<b>\$702.82</b>
<b>Total Liabilities</b>	<b>\$500.00</b>	<b>\$702.82</b>
Equity		
Opening Balance Equity	\$13,524.58	\$6,502.52
Retained Earnings	(\$0.93)	\$761.13
Net Operating Revenue	\$1,203.10	\$6,260.93
<b>Total Equity</b>	<b>\$14,726.75</b>	<b>\$13,524.58</b>
<b>Total Liabilities &amp; Equity</b>	<b>\$15,226.75</b>	<b>\$14,227.40</b>

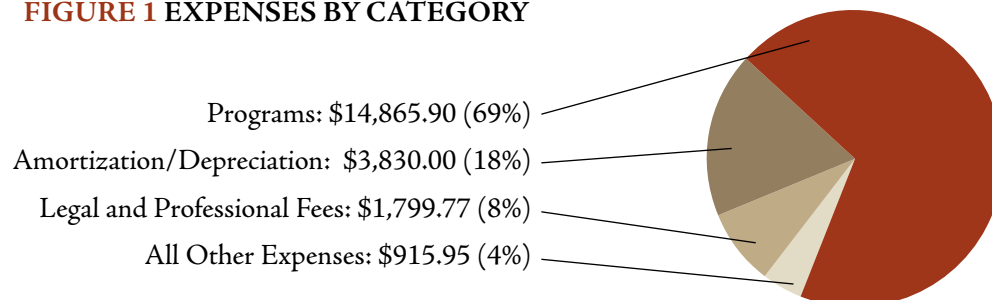
**TABLE 2 STATEMENT OF CASH FLOWS AS OF DECEMBER 31, 2018**

<b>OPERATING ACTIVITIES</b>	<b>DEC 31, 2018</b>	<b>DEC 31, 2017</b>
Net Revenue	\$1,203.10	\$6,169.86
Adjustments to reconcile Net Revenue to Net Cash provided by operations:		
Accounts Receivable (A/R)	\$329.05	(\$329.98)
Accounts Payable (A/P)	(\$202.82)	–
<b>Net cash provided by operating activities</b>	<b>\$1,329.33</b>	<b>\$5,839.88</b>
<b>FINANCING ACTIVITIES</b>	<b>DEC 31, 2018</b>	<b>DEC 31, 2017</b>
Cash at Beginning of Period	\$ 13,897.42	\$8,057.54
<b>Net cash increase for period</b>	<b>\$15,226.75</b>	<b>\$13,897.42</b>
<b>Cash at end of period</b>	<b>\$15,226.75</b>	<b>\$13,897.42</b>



**TABLE 3 STATEMENT OF ACTIVITIES AS OF DECEMBER, 2018**

REVENUE/EXPENDITURES	DEC 31, 2018	DEC 31, 2017
Revenue		
Non-Profit Revenue	\$11,190.11	\$25,338.77
Other Primary Revenue	\$7,813.27	\$7,898.11
In-Kind Donations	\$3,830.00	\$1,939.38
<b>Total Revenue</b>	<b>\$22,833.38</b>	<b>\$35,176.26</b>
Direct Expenditures		
Building and Renovating Schools Program	\$9,900.00	\$22,354.99
Educational Resources Program	\$3,765.90	–
Office/General Administrative Expenditures	\$1,200.00	\$1,200.00
<b>Cost of Program</b>	<b>\$14,865.90</b>	<b>\$23,554.99</b>
Program Office Rent	\$218.66	\$200.00
<b>Total Direct Expenses</b>	<b>\$15,084.56</b>	<b>\$23,754.99</b>
<b>Gross Revenue</b>	<b>\$7,748.82</b>	<b>\$11,421.27</b>
Indirect Expenditures		
Advertising & Marketing	\$170.58	\$526.16
Bank Charges & Fees	\$18.00	\$108.15
Depreciation and Amortization	\$3,830.00	\$1,939.38
Domain Registration/Web Hosting	\$115.33	\$374.09
Leasing Expenses	\$120.00	\$122.00
Legal & Professional Services	\$1,799.77	\$1,200.00
Office Supplies & Software	\$137.04	\$365.86
Miscellaneous Expenses	\$355.00	\$534.70
<b>Total Indirect Expenditures</b>	<b>\$6,545.72</b>	<b>\$5,160.34</b>
<b>Net Operating Revenue</b>	<b>\$1,203.10</b>	<b>\$6,260.93</b>
<b>Net Revenue</b>	<b>\$1,203.10</b>	<b>\$6,260.93</b>

**FIGURE 1 EXPENSES BY CATEGORY**

## FINANCIAL OVERVIEW NOTES

1. *Non-Profit Revenue for 2018 includes recurring donations, Amazon Smile, PayPal Giving Funds and Combine Federal Campaign (CFC).*
2. *Other Primary revenue are funds raised through EFH Bi-annual fundraising events.*
3. *In-Kind donations are food and drinks and space donated towards the fundraising events.*
4. *Large cash donors include:*
  - a. *Paul Brinkman*
  - b. *Kirkland & Ellis LLP*
  - c. *Dr. Austin Demby*
  - d. *Bonnie Jackson*
  - e. *Momodu and Mariama Jalloh*
  - f. *Amadu Forna*
  - g. *Angela Haythe*
5. *Donations from The Combined Federal Campaign (CFC) amounted to \$3,238.00 and were accounted for as part of the unrestricted non-profit revenue.*
6. *Program expense of \$14,865.00 was disbursed during 2018, of which \$9,900.00 were expenses allocated for the Building and Renovating School program and \$3,765.90 for the Educational Resources program.*
7. *Office/General and Administrative Expenditures included Program Coordinator's stipends in Sierra Leone and office related expenses runs at \$100 per month, for a total of \$1,200 yearly.*
8. *The amount of \$500.00 was accrued as professional fees for the preparation of 2018 tax returns.*



Annual Fundraising Event

## 7 | LEADERSHIP TEAM

Education for Hope is a 100% volunteer-run organization, and all donations go directly to our operations. Many thanks to our board of directors and management team for their dedication, sacrifice, and financial contributions. Without you, Education for Hope would not have accomplished so much with so little.

### 7.1 BOARD OF DIRECTORS

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Paul Brinkman



Bonnie J. Jackson



Dr. Pearl Maxwell



Bariatu Smith



Dr. Hans Spiegel



Dr. Rhonda F. Waters

### 7.2 LEADERSHIP TEAM

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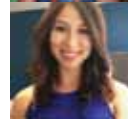
Virginia Bourgeois



Momodu Jalloh



Adama Kalokoh



Andrea Portillo Medeiros



Jon Raedeke



Jerry Sevalie



Anita Thompson

## 8 | DONORS AND SUPPORTERS

Thanks to our donors and supporters. Without your financial support we would not have been able to achieve our mission. We are counting on your continuous support; together, we are changing lives and giving hope to the children of Sierra Leone to achieve their dreams.

### CORPORATIONS

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Amazon Smile  
Combine Federal Campaign (CFC)  
Kirkland & Ellis LLP  
The Mutare Group  
Paypal Giving Fund

### IN KIND DONATION

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Avalon First and M  
Google for Non-Profit  
Salesforce

### INDIVIDUALS

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Elyne Aboud	Sulaiman Jalloh	Jon and Erin Raedeke
Zainab Blell	Alusine Kabia	Kumba Roberts
Paul Brinkman	Edwina Kamara	Mariama Saccoh
N'Dora Brooks	Idrissa and Farida Kamara	Ibrahim Savega
Blanca Castillo	Margaret Kamara	Regina Sawyer
Fania Cater	Ramatou Kargbo	Reginald Sawyer
Jindra Cekan	Mariama Kenema	Alvin Scott
Veta Clark	Francis King	Terry and Pat Scott
Nana and Sheku Cleland	James Koroma	Bariatu Smith
Ebenezer Dadzie	Brenda Koski	Veronica Speight
Dr. Austin Demby	Mary Kuyateh	Adeola Taiwo
Cyrus Demby	Micaela Lant-Thomas	Tamara Tomlison
Dapo	Dr. Pearl Maxwell	Issa Toure
Kumba Doherty	George McDonald	Isatu Turay
Mustapha Duwai	Violet Mcneirney	Geraldine Vass
Amadu Fornu	Tim Minor	Donald Washington
Veronica Harris	Regina Mitchell	Dr. Rhonda Waters
Angela Haythe	Wendy Mkandawire	Roland Whitehurst
Bonnie Jackson	Sophie Mustapha	Arthur Williams
Aisha Jalloh	Enow Nsemanyu	Phebean Williams
Momodou and Mariama Jalloh	Mark OCallahan	Sia Wonda
Sarraah Jalloh	Michelle Overstreet	

## 9 | HOW YOU CAN HELP

### DONATIONS

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Donate with a credit card via our website ([www.educationforhope.org](http://www.educationforhope.org)) or send us a check to: P.O. Box 6181, Woodbridge, VA 22193.

### VOLUNTEERS NEEDED

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Education for Hope is a volunteer run organization. You can give back by volunteering your services. We are currently in need of talented individuals with commitment and dedication. The following positions are available, but if you have a skill set that is not listed, please contact us, we will have something for you.

#### **Board of Director**

The board of directors are the gatekeeper of the organization and provide oversight. The board meets quarterly to discuss the organization's operation and vote on key issues.

#### **Video Editor**

We are looking for bright and innovative volunteers to create and edit video segments. Responsibilities include: assist with filming and editing video segments and thinking creatively about how we can use current photo and video footage for the website and social media.

#### **Grant Writer / Fundraiser**

We are looking for a Grant Writer who has excellent writing, editing and proofreading skills to create grant letter of inquiries and proposals. The Grant Writer will be responsible for researching, preparing and managing grant proposals. This includes researching, compiling, writing and editing grant applications, as well as developing templates to streamline the grant proposal process.

#### **Social Media / PR**

The ideal applicant will possess knowledge of the digital media landscape, including various social media sites. We believe in creativity and innovation. The volunteer will take initiative and be responsible for monitoring and posting on blogs and social networks, participating in online outreach and promotion, optimizing their website, applying social media strategic plans into usage.

### SHARE

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You can share what you learn about our cause and the children of Sierra Leone with others.

You can be an advocate in your personal and professional network.

All donations are tax-deductible.

# Three Communities Primary School





## CONNECT WITH US



Visit our website: [www.educationforhope.org](http://www.educationforhope.org)



Join us on Facebook: [www.facebook.com/educationforhope](http://www.facebook.com/educationforhope)



Follow us on Twitter: [@edforhope](https://twitter.com/edforhope)



Follow us on LinkedIn: [www.linkedin.com/company/education-for-hope](http://www.linkedin.com/company/education-for-hope)



Follow us on Instagram: [www.instagram.com/education\\_for\\_hope](http://www.instagram.com/education_for_hope)



Support us by shopping: [smile.amazon.com](http://smile.amazon.com)



Send us an email: [info@educationforhope.org](mailto:info@educationforhope.org)



Contact us via phone: 703-577-8090



Mailing Address:  
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Woodbridge, VA 22193

**CFC #59455**